

# LOAN PROGRAM

# **OUTLINES**



999 West Street, Rocky Hill, CT 06067-4005 Phone: (860) 721-9501 Fax: (860) 571-3550 Website: <u>www.chfa.org</u>

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#### **CHFA LOAN PROGRAMS**

| **LENDER MUST CHOOSE APPLICABLE PROGRAM TYPE AT RESERVATION**  |  |  |  |
|--|--|--|--|
| ✓ <b>HFA ADVANTAGE<sup>®</sup> PROGRAM</b> – ( <i>FHLMC</i> ) Conventional Financing for eligible applicants   |  |  |  |
| ✓ <b>HFA PREFERRED<sup>TM</sup> PROGRAM</b> – (FNMA) Conventional Financing for eligible applicants  |  |  |  |
| <ul> <li>GOVERNMENT INSURED MORTGAGE PROGRAM - (GovernmentLoansOnly)</li> <li>Eligible applicants purchasing a home insured by FHA, VA, USDA</li> </ul>  |  |  |  |
| ✓ SPECIAL PROGRAMS – Can be utilized with both Conventional and Government Financing   |  |  |  |
| <ul> <li>Home of Your Own – Applicants who are disabled or who have a disabled member of the<br/>household who wish to purchase their first home</li> </ul>  |  |  |  |
| Homeownership - Applicants in publicly assisted housing who wish to transition from renting to homeownership   |  |  |  |
| <ul> <li>Military - Members of U.S. Military, Reserve or National Guard, U.S. military veterans and some<br/>widowed military spouses or civil union partners</li> </ul>   |  |  |  |
| <ul> <li>Police – Municipal Police Officers purchasing in a Participating Town in which they work or<br/>State Police Officers purchasing in any Participating Town</li> </ul>   |  |  |  |
| <ul> <li>Teachers - Teachers employed by Priority or Transitional School Districts; Teach in a Subject<br/>Matter Shortage Area or eligible Alliance District subject; Employed by the Technical Education<br/>and Career System in a technical education and career school located in a Priority or Transitional<br/>School District; Graduated from a public high school in an Educational Reform District;<br/>Graduated from a historically Black college or university or, from a Hispanic-servicing<br/>Institution</li> </ul> |  |  |  |

# HFA ADVANTAGE<sup>®</sup> FHLMC / Conventional

| LPA Approva   | al Required: YES  | Manual Underwrite: Per Agency/Investor Guidelines |  |
|---|---|---|--|
| Maximum LTV / CLTV  | Subordinate Financing   | Borrower Contribution                             |  |
| 1 Unit<br>97% / 105%  | Eligible         Not Applicable           Down payment & Closing costs         Not Applicable   |   |  |
| 2- 4 Unit<br>95% / 105%   | Eligible 3% borrower own funds  |   |  |
|   | Loan-To-Value MI Coverage (reduced)   |   |  |
| Mortgage  | 95.01% - 97%  | 18%   |  |
| Insurance Coverage  | 90.01% - 95% 16%  |   |  |
| ≤ 80% AMI   | 85.01% - 90%  | 12%   |  |
|   | 80.01% - 85%  | 6%  |  |
|   | Loan-To-Value   | MI Coverage (standard)                            |  |
| Mortgage  | 95.01% - 97%  | 35%   |  |
| Insurance Coverage  | 90.01% - 95%  | 30%   |  |
| > 80% AMI   | 85.01% - 90%<br>80.01% - 85%  | 25%<br>12%  |  |
| Servicer/s<br>See Commitment Letter<br>See DAP / TTO Matrix for<br>Subordinate Mortgage Servicers | No Credit Score- Must meet FHLMC Guidelines<br>Idaho Housing Finance Association<br><u>IHFA Servicing Guide</u><br>Credit Score < 620<br>AmeriNat / Service Released Lenders Govt. Insured<br><u>AmeriNat Servicing Guide</u>   |   |  |
| Hazard and Flood Insurance  | HAZARD INSURANCE  |   |  |
|   |   | Investor Underwriting Guidelines Apply            |  |
| PARAMETER   |   | Requirements                                      |  |
| CHFA /SERVICER<br>ALLOWABLE FEES  | Lenders may charge a total of \$1,295 as the maximum ancillary/application, processing,<br>underwriting fees to be disclosed in the Origination Box on the LE and CD<br><ul> <li>MERS Fee (IHFA only)</li> <li>\$24.95</li> <li>Tax Service Fee (Conv only)</li> <li>\$85.00</li> </ul> <li>Additional third-party allowable fees to the borrower include those fees that are customary, reasonable and necessary to close the mortgage loan</li> |   |  |
|   | CHFA Interest Rates   |   |  |
| CHFA INTEREST RATE  | Discounted rates apply for Targeted Area or Special Programs  |   |  |
| AMORTIZATION  | <ul> <li>30-Year Term, Fixed Rate Mortgage</li> </ul>   |   |  |
| ELIGIBLE BORROWERS  | <ul> <li>First-time homebuyers – (waived in Targeted Areas)<br/>(Borrowers may not own any other property at the time of loan closing)</li> </ul>   |   |  |

| ELIGIBLE PROPERTY TYPES  | <ul> <li>1-4 Unit, Condo, Townhouses, PUDs</li> <li>2-4 Unit properties (residential, built over 5 years ago, unless 2 unit in targeted area)</li> <li>✓ Full Appraisal is required on all transactions</li> <li>✓ Lender to verify that Condo is FHMLC Warrantable</li> </ul>  |  |
|--|---|--|
| ELIGIBLE PURPOSE   | <ul> <li>Purchases only (refinance not allowed)</li> </ul>  |  |
| AUS RECOMMENDATION   | <ul> <li>Loan Product Advisor (LPA) is required with Eligible/Accept Findings</li> </ul>  |  |
| MINIMUM CREDIT SCORE   | <ul> <li>CHFA does not have credit score overlays</li> </ul>  |  |
| QUALIFYING RATIOS  | <ul> <li>Maximum Monthly Housing Expense-to-Income ratio = 50%</li> <li>Maximum Total Debt-to-Income ratio = 50%</li> </ul>   |  |
| SUBORDINATE FINANCING  | <ul> <li>FHLMC Approved Community Subordinate Financing<br/>(includes CHFA Down Payment Assistance Program/s)</li> </ul>  |  |
| INCOME AND SALES PRICE LIMITS  | Income and Sales Price Limits Appraised value cannot exceed 105% of the sales price limit   |  |
| HOMEBUYER EDUCATION CHFA<br>Approved Counseling Agencies Only<br>CHFA Approved Counseling Agencies | <ul> <li>Pre-Closing Homebuyer Education Certificate required for at least one<br/>borrower/ co- borrower. (An optional Pre-Purchase, in-depth Education<br/>Certificate is also accepted)</li> <li>Landlord Education Certificate also required if purchasing a 2 – 4 familyunit</li> <li>On-Line Homebuyer counseling is available through FinallyHome!<sup>®</sup> in<br/>partnership with CHFA</li> </ul> |  |

HFA Advantage® Rev 12-1-2024

## HFA PREFERRED<sup>TM</sup> (FNMA)Conventional

| DU Approval   | Required: YES  | Manual Underwrite: Per Agency/Investor Guidelines |  |
|---|--|---|--|
| Maximum LTV / CLTV  | Subordinate Financing  | Borrower Contribution                             |  |
| 1 Unit<br>97% / 105%  | Eligible         Not Applicable           Down payment & Closing costs         Not Applicable  |   |  |
| 2- 4 Unit<br>95% / 105%   | Eligible 3% borrower own funds   |   |  |
|   | Loan-To-Value  | MI Coverage (reduced)                             |  |
| Mortgage  | 95.01% - 97%   | 18%   |  |
| Insurance Coverage  | 90.01% - 95%   | 16%   |  |
| ≤ 80% AMI   | 85.01% - 90%   | 12%   |  |
|   | 80.01% - 85%   | 6%  |  |
|   | Loan-To-Value  | MI Coverage (standard)                            |  |
| Mortgage  | 95.01% - 97%   | 35%   |  |
| Insurance Coverage  | 90.01% - 95%   | 30%   |  |
| > 80% AMI   | 85.01% - 90%   | 25%   |  |
|   | 80.01% - 85%   | 12%   |  |
| Servicer/s<br>See Commitment Letter<br>See DAP / TTO Matrix for<br>Subordinate Mortgage Servicers | Credit Score ≥ 620         No Credit Score- Must meet FNMA Guidelines         Idaho Housing Finance Association         IHFA Servicing Guide         Credit Score < 620  |   |  |
| Hazard and Flood Insurance  | HAZARD INSURANCE   |   |  |
|   | All Applicable CHFA, FNMA a  | nd Insurer Underwriting Guidelines Apply          |  |
| PARAMETER   | Eligibility Requirements   |   |  |
| CHFA AND SERVICER<br>ALLOWABLE FEES   | Lenders may charge a total of \$1,295 as the maximum ancillary/application, processing,<br>underwriting fees to be disclosed in the Origination Box on the LE and CD<br>MERS Fee (IHFA only) \$24.95<br>Tax Service Fee (Conv only) \$85.00<br>Additional third-party allowable fees to the borrower include those fees that are customary,<br>reasonable and necessary to close the mortgage loan |   |  |
| CHFA INTEREST RATE  | CHFA Interest Rates<br>Discounted rates apply for Targeted Area or Special Programs  |   |  |
| AMORTIZATION  | <ul> <li>30-Year Term, Fixed Rate Mortgage</li> </ul>  |   |  |
| ELIGIBLE BORROWERS  | <ul> <li>First-time homebuyers – (waived in Targeted Areas)<br/>(Borrowers may not own any other residential property at the time of loan closing)</li> </ul>  |   |  |

| ELIGIBLE PROPERTY TYPES  | <ul> <li>1-4 Unit, Condo, Townhouses, PUDs</li> <li>2-4 Unit properties (residential, built over 5 years ago, unless 2 unit in targeted area)</li> <li>✓ Full Appraisal is required on all transactions</li> <li>✓ Lender to verify that Condo is FNMA Warrantable</li> </ul>  |
|--|--|
| ELIGIBLE PURPOSE   | <ul> <li>Purchases only (refinance not allowed)</li> </ul>   |
| AUS RECOMMENDATION   | <ul> <li>Desktop Underwriter (DU) is required with Approve/Eligible findings</li> </ul>  |
| MINIMUM CREDIT SCORE   | <ul> <li>CHFA does not have credit score overlays</li> </ul>   |
| QUALIFYING RATIOS  | <ul> <li>Maximum Monthly Housing Expense-to-Income ratio = 50%</li> <li>Maximum Total Debt-to-Income ratio = 50%</li> </ul>  |
| SUBORDINATE FINANCING  | <ul> <li>FNMA Approved Community Subordinate Financing<br/>(includes CHFA Down Payment Assistance Program/s)</li> </ul>  |
| INCOME AND SALES PRICE LIMITS  | Income and Sales Price Limits<br>Appraised value cannot exceed 105% of the sales price limit   |
| HOMEBUYER EDUCATION CHFA<br>Approved Counseling Agencies Only<br>CHFA Approved Counseling Agencies | <ul> <li>Pre-Closing Homebuyer Education Certificate required for at least one borrower/ co-<br/>borrower (An optional Pre-Purchase, in-depth Education Certificate is also accepted)</li> <li>Landlord Education Certificate also required if purchasing a 2 – 4 familyunit</li> <li>On-Line Homebuyer counseling is available through FinallyHome!<sup>®</sup> in partnership with<br/>CHFA</li> </ul> |
|  | HEA Dustowed <sup>TM</sup> Pay 12.1.24   |

HFA Preferred<sup>™</sup> Rev 12-1-24

#### **GOVERNMENT INSURED FHA and 203(k) Limited** (Lender must have training with Master Servicer for 203(k))

| AUS Approval Re  | quired: YES  | Manual Underwrite: Per Agency/Investor Guidelines |  |
|--|--|---|--|
| Maximum LTV / CLTV   | Subordinate Financing  | Borrower Contribution                             |  |
| 1 Unit/Condo<br>96.50/ 105%                                | Eligible Not Applicable<br>Down payment & Closing<br>costs   |   |  |
| 2- 4 Unit<br>96.50%/105%                                   | <b>Eligible</b><br>Down payment & Closing<br>costs   | Not Applicable                                    |  |
| UFMIP  | Per FHA Guidelines<br>LTV / CLTV calculated on base loan amount.   |   |  |
| Servicer/s<br>See Commitment Letter                        | Service Released:<br>No Credit Score- Must meet FHA Guidelines<br>Credit Score ≥ 620   |   |  |
| See DAP / TTO Matrix for<br>Subordinate Mortgage Servicers | Idaho Housing Finance Association: Service Released Lenders  |   |  |
|  | Credit Score < 620 AmeriNat  |   |  |
|  | AmeriNat Servicing Guide   |   |  |
| Hazard and Flood Insurance                                 | HAZARD INSURANCE   |   |  |
|  | All Applicable CHFA, FHA and Investor Under  | rwriting Guidelines Apply                         |  |
| PARAMETER  | Eligibility Requirements   |   |  |
| CHFA AND SERVICER  | FHA - Lenders may charge a total of \$1,295 as the maximum ancillary/ application, processing,<br>underwriting fees to be disclosed in the Origination Box on the LE and CD                                      |   |  |
| ALLOWABLE FEES   | 203k Limited – 1.50 Origination Fee  |   |  |
|  | Supplemental Origination<br>o MERS Fee (IHFA only)   | Fee as per FHA Guidelines<br>\$24.95              |  |
|  | reasonable and necessary to close the  |   |  |
| CHFA INTEREST RATE   | CHFA Interest Rates<br>Discounted rates apply for Targeted Area or Special Programs  |   |  |
| AMORTIZATION   | <ul> <li>30-Year Term, Fixed Rate Mortgage (FRM)</li> </ul>  |   |  |
| ELIGIBLE BORROWERS   | <ul> <li>First-time homebuyers – (waived in Targeted Areas)<br/>(Borrowers may not own any other property at the time of loan closing)</li> </ul>  |   |  |
| ELIGIBLE PROPERTY TYPES                                    | <ul> <li>1 Unit, Condo, Townhouses, PUDs</li> <li>2–4 Unit properties (residential, built over 5 years ago, unless 2 unit in targeted area)</li> <li>✓ Full Appraisal is required on all transactions</li> </ul> |   |  |

| ELIGIBLE PURPOSE   | <ul> <li>Purchases only (refinance not allowed)</li> </ul>   |  |
|--|--|--|
| AUS RECOMMENDATION   | <ul> <li>AUS Total Scorecard Approval or manual underwrite allowed</li> </ul>  |  |
| MINIMUM CREDIT SCORE   | <ul> <li>CHFA does not have credit score overlays</li> </ul>   |  |
| QUALIFYING RATIOS  | <ul> <li>Maximum Monthly Housing Expense-to-Income ratio = 45%</li> <li>Maximum Total Debt-to-Income ratio = 45%</li> </ul>  |  |
| SUBORDINATE FINANCING  | <ul> <li>FHA Approved Community Subordinate Financing<br/>(includes CHFA Down Payment Assistance Program/s)</li> </ul>   |  |
| INCOME AND SALES PRICE<br>LIMITS   | Income and Sales Price Limits<br>Appraised value cannot exceed 105% of the sales price limit   |  |
| HOMEBUYER EDUCATION<br>CHFA Approved Counseling<br>Agencies Only<br>CHFA Approved Counseling<br>Agencies | <ul> <li>Pre-Closing Homebuyer Education Certificate required for at least one borrower/ co- borrower (An optional Pre-Purchase, in-depth Education Certificate is also accepted)</li> <li>Landlord Education Certificate also required if purchasing a 2 – 4 familyunit</li> <li>On-Line Homebuyer counseling is available through FinallyHome!<sup>®</sup> in partnership with CHFA</li> </ul> |  |

FHA and 203k Limited Mortgages – Rev 12-1-2024

### **GOVERNMENT INSURED USDA and VA**

| AUS Approval Requi  | red: YES  | Manual Underwrite: Per Agency/Investor Guidelines |
|---|---|---|
| Maximum LTV / CLTV  | Subordinate Financing   | Borrower Contribution                             |
| 1 Unit/Condo<br>100%/105%   | <i>Eligible</i><br>Down payment &<br>Closing<br>costs   | Not Applicable                                    |
| 2- 4 Unit<br>100%/105%<br>VA only   | <i>Eligible</i><br>Down payment &<br>Closing costs  | Not Applicable                                    |
| Guarantee Fee<br>Funding Fee  | Per USDA/VA Guidelines<br>LTV / CLTV calculated on base loan<br>amount.   |   |
| Servicer/s<br>See Commitment Letter<br>See DAP / TTO Matrix for<br>Subordinate Mortgage Servicers | Service Released:         Credit Score ≥ 620         No Credit Score must Agency/Investor Guidelines         Idaho Housing Finance AssociationService Released Lenders         IHFA Servicing Guide         Credit Score < 620  |   |
| Hazard and Flood Insurance  | AmeriNat Servicing Guide       HAZARD INSURANCE   |   |
| All A <sub>l</sub>  | pplicable CHFA, VA/USDA and Investor Un   | derwriting Guidelines Apply                       |
| PARAMETER   | Eligibility Requirements  |   |
| CHFA AND SERVICER<br>ALLOWABLE FEES   | Lenders may charge a total of \$1,295 as the maximum ancillary/ application / processing/<br>underwriting fees/ origination charge to be disclosed in the Origination Box on the LE and CD<br>• MERS Fee (IHFA only) \$24.95<br>Additional third-party allowable fees to the borrower include those fees that<br>are customary, reasonable and necessary to close the mortgage loan |   |
|   | are customary, reasonable and nec   | essary to close the mortgage loan                 |
| CHFA INTEREST RATE  | <u>CHFA Interest Rates</u><br>Discounted rates apply for Targeted Area or Special Programs  |   |
| AMORTIZATION  | <ul> <li>30-Year Term, Fixed Rate Mortgage (FRM)</li> </ul>   |   |
| ELIGIBLE BORROWERS  | First-time homebuyers – (waived in Targeted Areas)<br>(Borrowers may not own any other residential property at the time of loan closing)  |   |

| ELIGIBLE PROPERTY TYPES  | <ul> <li>1 Unit, Condo, Townhouses, PUDs</li> <li>2-4 Unit properties VA only (residential, built over 5 years ago, unless 2 unit in targeted area)</li> <li>✓ Property type must meet 1<sup>st</sup> mortgage agency/insurer guidelines</li> <li>✓ Full Appraisal is required on all transactions</li> </ul>   |  |  |
|--|---|--|--|
| ELIGIBLE PURPOSE   | <ul> <li>Purchases only (refinance not allowed)</li> </ul>  |  |  |
| AUS RECOMMENDATION   | <ul> <li>AUS approval or manual underwrite allowed</li> </ul>   |  |  |
| MINIMUM CREDIT SCORE   | CHFA does not have credit score overlays  |  |  |
| QUALIFYING RATIOS  | <ul> <li>USDA <ul> <li>Maximum Monthly Housing Expense-to-Income ratio = 45%</li> <li>Maximum Total Debt-to-Income ratio = 45%</li> </ul> </li> <li>VA <ul> <li>Maximum Monthly Housing Expense-to-Income ratio = 55%</li> <li>Maximum Total Debt-to-Income ratio = 55%</li> </ul> </li> </ul>  |  |  |
| SUBORDINATE FINANCING  | USDA / VA Approved Community Subordinate Financing     (includes CHFA Down Payment Assistance Program/s)  |  |  |
| INCOME AND SALES PRICE LIMITS  | Income and Sales Price Limits<br>Appraised value cannot exceed 105% of the sales price limit  |  |  |
| HOMEBUYER EDUCATION<br>CHFA Approved Counseling Agencies<br>Only<br><u>CHFA Approved Counseling Agencies</u> | <ul> <li>Pre-Closing Homebuyer Education Certificate required for at least one<br/>borrower/ co- borrower (An optional Pre-Purchase, in-depth Education Certificate is<br/>also accepted )</li> <li>Landlord Education Certificate also required if purchasing a 2 – 4 familyunit</li> <li>On-Line Homebuyer counseling is available through FinallyHome!<sup>®</sup> in partnership<br/>with CHFA</li> </ul> |  |  |

Government Insured Mtg Programs – Rev 12-1-2024

#### **SPECIAL PROGRAMS**

CHFA may require additional documentation specific to a Special Program or Pilot Initiative. Refer to the Program Specific product

| description and eligibility requirements for the program.<br>All Applicable First Mortgage Agency/ Investor Underwriting Guidelines Apply<br>Follow Matrix for Applicable Government or Conventional Program |   |  |  |
|--|---|--|--|
| Program  | Eligibility Requirements  |  |  |
| Home of Your Own   | <ul> <li>Applicants who are disabled or who have a disabled member of the household<br/>who wish to purchase their first home</li> <li>Required Documentation: Disability within ADA guidelines</li> <li>Home of Your Own</li> </ul>  |  |  |
| Homeownership  | <ul> <li>✓ Tenants of Publicly Assisted Housing who wish to transition from renting to homeownership</li> <li>Required Documentation:</li> <li><u>Homeownership Program Statement of Eligibility</u></li> <li><u>Homeownership</u></li> </ul>   |  |  |
| Military Homeownership   | <ul> <li>Members of the U.S. military, Reserve or National Guard, U.S. military veterans, and some widowed military spouses or civil union partners. This program is available with Government and Conventional Financing</li> <li>Required Documentation: Military Paystub, COE or DD214</li> <li>Military Homeownership</li> </ul>  |  |  |
| Police Homeownership   | <ul> <li>Municipal Police Officers purchasing in the town they are employed</li> <li>State Police Officers purchasing anywhere in Connecticut<br/>Required Documentation: Will be verified with paystub</li> </ul>  |  |  |
| Teachers Mortgage Assistance   | <ul> <li>✓ Teachers who are certified in the State of Connecticut who teach:</li> <li>In Priority or Transitional School Districts; or         <ul> <li>In the Technical Education and Career System in a technical education and</li> </ul> </li> <li>Career school that is located in a Priority or Transitional School District; or         <ul> <li>In the state-identified Subject Matter Shortage Areas or eligible Alliance District subjects; or</li> </ul> </li> <li>To help recruit and retain (*R&amp;R) minority teachers in our communities, additional incentives are available for Teachers who:         <ul> <li>Graduated from a public high school in an Educational Reform District; or</li> <li>Graduated from a historically Black college or university or a Hispanic-serving institution</li></ul></li></ul> |  |  |
| CHFA Interest Rate   | <ul> <li>Discounted rates of .125% applies to all Specialty Programs</li> <li>Teachers applying under Recruit and Retain will receive a .25% discount</li> <li>Discounts cannot be combined. Higher discounts will prevail, including Targeted Area and Smart Rate</li> <li>CHFA Interest Rate</li> </ul>   |  |  |
| Qualifying Ratios  | <ul> <li>Follow CHFA first mortgage agency/insurer guidelines</li> <li>Teachers with Student Loans in repayment max 50% DTI, regardless of program</li> </ul>   |  |  |

## **CHFA HAZARD / FLOOD INSURANCE - REFERENCE GUIDES**

|                 | Type of Coverage  | CHFA LIMITS  | ım Deductible   |
|-----------------|---|--|---|
|                 | Homeowners  |  | to \$2,500  |
|                 | Wind / Hail / Hurricane   | Over 2,600         feet from the coast - hurricane deductible <2%           Within 2,600         feet from the coast - hurricane deductible < 5% |   |
| Ded             | uctibles must follow the State of CT Insur  |  |   |
|                 | Flood   | NFIP Mir   | n & Max Limits  |
|                 |   | FLOOD INSURANCE  |   |
|                 | NFIP - MINIM  | UM DEDUCTIBLES (No Maxir   | num)  |
| Program<br>Type | Rating  | Minimum Deductible for<br>coverage of \$100,000 or less  | Minimum Deductible for<br>coverage over \$100,000       |
| Emergency       |   | \$1,500  | \$2,000   |
| Regular         | All Pre-FIRM* Subsidized zones:<br>A, AE, A1-A30, AH, AO, V, VE, V1-V30,<br>AR/AR Dual zone without Elevation | \$1,500  | \$2,000   |
|                 | All Full-Risk zones: A, AE, A1-A30,<br>AH, AO,V, VE, V1-V30, AR/ARDual<br>zone with Elevation B, C, X, A99, D | \$1,000  | \$1,250   |
|                 | Tentative and Provisional   | \$1,000  | \$1,250   |
|                 | HAZARD / FLOOD  | <b>INSURANCE - MORTGAGE</b>  | E CLAUSE GUIDE  |
|                 | <u>HomeLoanServ</u> , its succes<br>P.O. Box<br>icut Housing Finance Authority C/O A<br>PO B                  | ox 123 – Downey, CA 90241<br><u>e Retained: Lender/Servicer</u>  | sts may appear:<br>signs as their interests may appear: |
|                 | CHFA Subordinate Mort<br>or Change, Inc. (C4C) = <u>Connecticut H</u>   | pear: (Lender/Servicer Address)<br>gage/s – Down Payment Assista<br>ousing Finance Authority C/O Cap<br>its may appear: 10 Alexander Drive –     | ital For Change, Inc. (C4C),                            |

Rev 8-21-2024

### DOWN PAYMENT ASSISTANCE PROGRAM (DAP) Subordinate Financing

#### **Cannot be subordinated in the case of refinance**

| AUS Approval Required: YES                      |  | Manual Underwrite: Per Agency/Investor Guidelines |
|---|--|---|
| Maximum LTV /<br>CLTV                           | Subordinate Financing  | Borrower Contribution                             |
| 1 Unit/Condo<br>First Mortgage Guidelines/ 105% | <b>Eligible</b><br>Down payment &<br>Closing costs   | First Mortgage Guidelines                         |
| 2- 4 Unit<br>First Mortgage Guidelines/ 105%    | <b>Eligible</b><br>Down payment &<br>Closing costs   | First Mortgage Guidelines                         |
|   | <ul> <li>Any cash back to borrower at closing is limited to Earnest Money<br/>Deposit (EMD), and POC items verified as paid</li> <li>Up to a \$1,000 principal curtailment to the DAP (only) is permitted at closing to<br/>avoid adjusting the DAP loan amount</li> </ul>         |   |
| Servicer/s<br>See Commitment Letter             | <u>Capital For Change, Inc. (C4C)</u><br>Attn: New Loans, Loan Servicing Operations 10 Alexander<br>Drive - Wallingford, CT 06492  |   |
|   | Email: newloans@capitalforchange.<br>Fax (860) 920-2041 Phone (860) 233  | •   |
| Hazard / Flood Insurance                        | HAZARD INSURANCE   |   |
| ŀ   | III Applicable CHFA and First Mortgage Agen<br>Guidelines Apply  | cy/Investor Underwriting                          |
| PARAMETER                                       | Eligibility Requirements   |   |
| CHFA ALLOWABLE<br>ORIGINATION<br>CHARGE         | Loan Estimate and Closing Disclosure Maximum Combined Fees = \$800.00 Maximum Application Fee - \$600.00 (retained by lender) Maximum Settlement Agent Fee - \$200.00 Actual costs for Recording Fees Actual Pre-Paid Interest <i>Title Insurance is not required on DAP loans</i> |   |
| CHFA INTEREST RATE                              | CHFA Interest Rates<br>The DAP loan interest rate will be equal to:<br>(i.) The first mortgage interest rate in effect or,<br>(ii.) 5.00% (5.10%-5.50% APR), whichever is less   |   |
| AMORTIZATION                                    | <ul> <li>30 - Year Term, Fixed Rate Mortgage</li> </ul>  |   |
| ELIGIBLE BORROWERS                              | First-time homebuyers - (waived in Targeted Areas)<br>(Borrowers may not own any other residential property at the time of loan closing)   |   |

| ELIGIBLE<br>PROPERTY TYPES       | <ul> <li>1 Unit, Condo, Townhouses, PUDs</li> <li>2–4 Unit properties (residential, built over 5 years ago, unless 2 unit in targeted area)</li> <li>✓ Full Appraisal is required on all transactions</li> </ul>   |  |
|----------------------------------|--|--|
| ELIGIBLE PURPOSE                 | <ul> <li>Purchases only (refinance not allowed)</li> </ul>   |  |
| AUS RECOMMENDATION               | <ul> <li>Follow First Mortgage Program Guidelines</li> </ul>   |  |
| MINIMUM CREDIT SCORE             | <ul> <li>Follow First Mortgage Program Guidelines</li> </ul>   |  |
| QUALIFYING RATIOS                | <ul> <li>Monthly Housing Expense-to-Income ratio – Follow First Mortgage Program Guidelines</li> <li>Maximum Total Debt-to-Income ratio – Follow First Mortgage Program Guidelines</li> </ul>  |  |
| PROGRAM INFORMATION              | <ul> <li>Must be utilized in conjunction with a CHFA First Mortgage</li> <li>Must be recorded in 2<sup>nd</sup> lien position unless authorized by CHFA, in which case, CHFA DAP can be in 3<sup>rd</sup> lien position</li> </ul>                           |  |
| INCOME AND SALES PRICE<br>LIMITS | Income and Sales Price Limits  |  |
|                                  | Appraised value cannot exceed 105% of the sales price limit  |  |
| REQUIRED DOCUMENTATION           | <ul> <li>Down Payment Assistance Program/s Worksheet (DAPappcc)</li> <li>DAP - Note &amp; Deed (CHFA form/s DAP07NOT &amp; DAP08MD)</li> <li>DAP - Borrower Certificate (CHFA form DAP95-05)</li> <li>DAP - Applicant Notice (CHFA form DAPDiscl)</li> </ul> |  |

Down Payment Assistance Program- Rev 12-1-2024

#### Time To Own (TTO)

#### Forgivable Down Payment Assistance Program

#### **Cannot be subordinated in the case of refinance**

| AUS Approval Re                                |  | d: YES Manual Underwrite: Per Agency/Investor Guidelines |  |
|--|--|--|--|
| Maximum LTV / CLTV                             |  |  |  |
| ,  | Subordinate Financing  | Borrower Contribution                                    |  |
| 1 Unit/Condo<br>First Mortgage Guidelines/105% | Eligible<br>Down payment &<br>Closing costs  | First Mortgage Guidelines                                |  |
| 2- 4 Unit FirstMortgage Guidelines/<br>105%    | <b>Eligible</b><br>Down payment &<br>Closing costs   | First Mortgage Guidelines                                |  |
| Somioon (o                                     | <ul> <li>Any cash back to borrower at closing is limited to Earnest Money<br/>Deposit (EMD), and POC items verified as paid</li> <li>Principal curtailment is NOT allowed. Please verify accurate closing costs<br/>prior to submission</li> </ul>                                     |  |  |
| Servicer/s<br>See Commitment Letter            | Capital For Change, Inc. (C4C)<br>Attn: New Loans, Loan Servicing<br>Operations 10 Alexander Drive -<br>Wallingford, CT 06492  |  |  |
|  | Email: newloans@capitalforchange.org   |  |  |
|  | Fax (860) 920-2041 Phone (860) 233-5165 ext. 2041  |  |  |
| Hazard / Flood Insurance                       | HAZARD INSURANCE   |  |  |
|  | All Applicable CHFA and First M<br>Gu  | lortgage Agency/Investor Underwriting<br>idelines Apply  |  |
| PARAMETER                                      | Eligibility Requirements   |  |  |
| CHFA ALLOWABLE<br>ORIGINATION CHARGE           | <ul> <li>Loan Estimate and Closing Disclosure Maximum Combined Fees = \$800.00</li> <li>Maximum Application Fee - \$600.00 (retained by lender)</li> <li>Maximum Settlement Agent Fee - \$200.00</li> <li>Actual costs for Recording Fees</li> <li>Actual Pre-Paid Interest</li> </ul> |  |  |
|  | Title Insurance  | is not required on a TTO loan                            |  |
| CHFA INTEREST RATE                             | CHFA Interest Rates<br>Interest Rate = 0.00% (Non-amortizing loan)   |  |  |
| AMORTIZATION                                   | <ul> <li>Ten (10) year term, 0%, Non-amortizing loan</li> <li>Ten percent (10%) of the principal amount will be forgiven annually on the anniversary date of the mortgage loan closing, until the loan is fully forgiven</li> </ul>  |  |  |
| ELIGIBLE BORROWERS                             | First-time homebuyers - (waived in Targeted Areas)<br>(Borrowers may not own any other residential property at the time of loan closing)   |  |  |
| ELIGIBLE PROPERTY TYPES                        | <ul> <li>1 Unit, Condo, Townhouses, PUDs</li> <li>2–4-Unit properties (residential, built over 5 years ago, unless 2 unit in targeted area)</li> <li>✓ Full Appraisal is required on all transactions</li> </ul>   |  |  |
| ELIGIBLE PURPOSE                               | <ul> <li>Purchases only (refinance not allowed)</li> </ul>   |  |  |

| AUS RECOMMENDATION               | <ul> <li>AUS Approval or manual underwrite allowed per First Mortgage Agency/Insurer<br/>Guidelines</li> </ul>  |  |  |
|----------------------------------|---|--|--|
| MINIMUM CREDIT SCORE             | CHFA does not have credit score overlays  |  |  |
| QUALIFYING RATIOS                | <ul> <li>Monthly Housing Expense-to-Income ratio – MINIMUIM 30%- Maximum Follow First</li> <li>Mortgage Program Guidelines</li> <li>Maximum Total Debt-to-Income ratio – Follow First Mortgage Program Guidelines</li> </ul>  |  |  |
| PROGRAM INFORMATION              | <ul> <li>Must be utilized in conjunction with a CHFA First Mortgage</li> <li>The Time To Own loan shall be junior to the CHFA first mortgage and may be junior to other liens</li> <li>Up to 20% toward down payment and up to 5% toward closing costs. Loan amounts are based on Area Median Income (AMI) See: "Income Requirements" below         <ul> <li>Maximum Time To Own loan amount = \$25,000</li> <li>Minimum Time To Own loan amount = \$3,000</li> </ul> </li> <li>80% or less Area Median Income (AMI): up to 100% of the eligible loan amount</li> <li>Greater than 80% up to 100% AMI: up to 75% of the eligible loan amount</li> <li>Over 100% AMI- Program not available</li> <li>First Mortgage CHFA Income Limits cannot be exceeded</li> <li>CHFA - Income and Sales Price Limits</li> </ul> |  |  |
|                                  | ✓ Time To Own – Program Area Median Income (AMI) Limits<br>Intentional impoverishment is not permitted and there will be a look-back period of 3<br>months from the date of application or contract date, whichever is sooner, when<br>calculating qualifying income.   |  |  |
| INCOME AND SALES PRICE<br>LIMITS | <ul> <li>Calculating qualitying income.</li> <li>The Sales Price cannot exceed the CHFA "Sales Price Limits" for the city/town where the property is located</li> <li>Transactions are not eligible for the Time to Own Program when the subject property appraised value exceeds the sales price by 20% or more</li> <li>No gift of equity transactions allowed Appraised value cannot exceed 105% of the sales price limit</li> </ul>   |  |  |
| REQUIRED DOCUMENTATION           | <ul> <li><u>Down Payment Assistance Program Worksheet</u> (DAPappcc)</li> <li>Time To Own – Note &amp; (CHFA Form/s TTODeed &amp; TTONote)</li> <li><u>Time To Own - Borrower Certificate</u> (CHFA Form TTO95-05)</li> <li><u>Time To Own - Applicant Notice</u> (CHFA Form TTODiscl.)</li> </ul>  |  |  |

Time To Own -Forgivable DPA Program- Rev 12-1-2024

See: Frequently Asked Questions next page

- CAN TTO BE ADDED TO AN EXISTING RESERVATION? Yes, as long as the TTO program has available funding and is open for reservations, Lenders may add TTO to already existing reservations.
- DO ALL BORROWERS NEED TO BE 3 -YEAR RESIDENTS OF CT? Yes, this requirement applies to all borrowers.
- CAN BORROWERS CONTRIBUTE THEIR OWN FUNDS INTO THE TRANSACTION WHEN USING THE TTO PROGRAM FUNDS? Yes, borrowers can utilize their own funds.
- IF THE PROPERTY APPRAISED VALUE IS LESS THAN THE SALES PRICE, CAN THE BORROWER CONTRIBUTE THEIR OWN FUNDS TO MOVE AHEAD WITH THE TRANSACTION? Yes, the borrower can fund the shortfall so long as the funds used meet agency guidelines and the transaction makes sense.
- CAN A BORROWER APPLY FOR TTO WITH A NON-ARM'S LENGTH TRANSACTION? Yes, so long as the transaction meets first mortgage
  agency/insurer guidelines and appraised value does not exceed the sales price by over 20%. No Gift of Equity Allowed.
- CAN THE SALES PRICE BE ADJUSTED WHEN THE APPRAISED VALUE EXCEEDS THE PURCHASE PRICE BY 20%? No
- CAN THE AMOUNT OF THE SELLER CREDIT FOR CLOSING COSTS BE AMENDED? No, seller contributions cannot be reduced or eliminated unless actual closing costs do not equal/exceed the seller's contribution.
- CAN A PRINCIPAL CURTAILMENT BE USED IF BORROWER IS RECEIVING TOO MUCH CASH BACK AT CLOSING? No, the TTO loan amount will need to be reduced. A principal curtailment of up to \$1,000 can only be used with CHFA Down Payment Assistance Program {DAP}.
- DOES CHFA REQUIRE THE BOND COMPLIANCE INCOME LIMITS CALCULATION FOR TTO? Yes, CHFA Bond Compliance Income Limit
  calculation is required to determine program eligibility for all CHFA borrowers. This is a separate calculation from the TTO housing ratio calculation
  and TTO AMI calculation.
- HOW IS THE TTO PAYMENT CALCULATED FOR QUALIFYING? The TTO Program does not have a P&I payment. It is a 0% interest, nonamortizing loan.
- IF A BORROWER RECEIVES VARIABLE INCOME (overtime, bonus, shift differential, commission, etc.) MUST IT BE INCLUDED IN DETERMINING THE HOUSING DEBT RATIO? Yes, if the income meets agency guidelines, it must be included in the housing ratio.
- DOES RENTAL INCOME NEED TO BE INCLUDED WHEN DETERMINING TTO HOUSING RATIO? Yes, income calculated per agency guidelines must be included in TTO repayment income.
- CAN LENDERS COLLECT FEES FOR TTO? Yes, fees up to a maximum of \$800; Application fee \$600 and Settlement Agent fee \$200.
- HOW SHOULD THE TTO FEES BE DISCLOSED? Disclosure of TTO is the Lender's responsibility, consult your Compliance Dept. for guidance.
- CAN THE TTO BE SUBORDINATED TO A NEW FIRST MORTGAGE? No, at this time CHFA down payment assistance programs cannot be subordinated.

#### **CHFA LOS - RESERVATION TIPS**

- $\checkmark$  COMPLETE TIME TO OWN CALCULATION SHEET PRIOR TO COMPLETING TTO RESERVATION.
- ✓ TIME TO OWN IS NOT A SEPARATE PROGRAM IT IS LISTED UNDER "ADDITIONAL SUBORDINATE FINANCING".
- ✓ FIRST MORTGAGE AMOUNT MUST BE COMPLETED.
- COMPLETE THE TIME TO OWN SECTION PRIOR TO ACCESSING THE DOWN PAYMENT ASSISTANCE WORKSHEET.
- MAKE SURE YOUR REPAYMENT INCOME DATA IS ACCURATE PROGRAM AMI WILL BE CALCULATED FROM THIS FIELD.
- ✓ REMEMBER TO "SAVE" WHEN YOU MAKE CHANGES OR SWITCH BACK AND FORTH FROM THE DOWN PAYMENT WORKSHEET.
- ✓ DOUBLE CHECK THE RESERVATION TO ENSURE TTO INFORMATION IS CORRECT AFTER RESERVATION IS COMPLETED AND SUBMITTED.

## **CHFA LOAN PROCESSING SUCCESS TIPS**

ALL FILES MUST BE FULLY UNDERWRITTEN & CLEARED TO CLOSE BY THE LENDER'S UNDERWRITER PRIOR TO SUBMISSION TO CHFA

- 1. There are CHFA overlays that apply to all loans:
  - 1. Income Limits
- 3. First-time Homebuyer Eligibility (waived in Targeted Areas)
- 2. Sales Price Limits
- 4. Maximum Total Debt Ratio = Conventional Loans 50% / Government Loans- FHA & USDA 45%, VA 55%
- 2. An Income Calculation Worksheet <u>must be provided for all files and include both repayment and CHFA income</u> <u>limit calculations.</u> Lenders can use the CHFA worksheet or their own.
- **3.** CHFA Borrower Eligibility Certificate is required for all loans and MUST BE COMPLETED IN FULL. The borrower(s) must be listed in line #24 of form in addition to, all other occupying household members.
- **4.** FFIEC.gov census tract validation to be provided in all files and verified in LOS.
- 5. Follow Insurer i.e. FHA, VA, USDA or PMI or Investor i.e. FNMA, FHLMC guidelines for first mortgage loan.
- 6. Follow AUS Findings. Make sure all Non-Government Loans are entered into AUS under HFA Preferred<sup>™</sup> or HFA Advantage<sup>®</sup> as applicable.
- 7. Review Commitment for Mortgage Purchase for accuracy of terms as soon as received from CHFA.

#### TIPS FOR SUBMITTING LOANS FOR CHFA REVIEW

- **1.** Follow CHFA Processing and File Submission order Checklists. There are five (5) types:
  - a. <u>Idaho Housing and Finance Assoc</u>. (Conventional or Government), as applicable.
  - b. <u>AmeriNat</u> (Conventional) or <u>Service Retained</u> (Government), as applicable.
  - c. CHFA Subordinate Mortgage Program/s (CHFA DAP & TTO) Servicer: Capital For Change Inc. (C4C).
- **2.** Confirm the interest rate, and program type in LOS and on Loan Documents BEFORE submission to CHFA. *NOTE: The CHFA LOS Administrator or Sr. Processor in your organization can edit loan information in LOS.*
- **3.** The Loan Transmittal must be signed and dated by Lender's Underwriter and must match the AUS Findings.
- 4. LOS must be updated with accurate information which matches the final signed Transmittal and 1003.
- **5.** Additional Data Screen must be submitted in CHFA LOS and 1003 must be uploaded and "submitted" in CHFA LOS prior to submitting loan files for review. (*The 1003 submission is under "X" Government Monitoring.*)
- **6.** Documents to be uploaded via ShareFile, accessed through the LOS system.

# <u>SPECIAL NOTE</u>: All Missing Exhibit Letters from CHFA must be reviewed by the Lender's UNDERWRITER to ensure requested items will clear conditions upon CHFA second review of file for approval.

#### CHFA LOAN RESERVATION LOCK POLICIES ~ FREQUENTLY ASKED QUESTIONS ~

- WHAT IS THE RESERVATION/LOCK TERM FOR CHFA LOANS? The reservation/lock period is 90 days from the date of reservation. Compensation bonus is paid for those delivered/purchased within 75 days of reservation.
- IS THE EXPIRATION DATE THE DATE FOR WHICH THE LOAN MUST CLOSE? No, the expiration date is the date the loan must be delivered and purchased by.
- HOW FAR IN ADVANCE OF THE CLOSING DATE SHOULD I RESERVE MY LOAN? CHFA recommends not reserving a loan until you are within 45 days of the anticipated closing date to allow sufficient time for delivery and purchase.
- **CAN I EXTEND THE EXPIRATION DATE?** *Yes, lock may be extended twice for 30 days at a cost of .25% point each.*
- HOW DO I REQUEST AN EXTENSION? Please email your request to <u>reschanges@chfa.org</u>.
- WHAT HAPPENS IF I NEED ANOTHER EXTENSION AFTER I HAVE ALREADY EXTENDED TWICE? CHFA reserves the right to not purchase the loan if not delivered/purchased within 150 days. (90 day reservation plus 2 extensions = 150 days)
- CAN THE EXTENSION FEE BE PAID BY THE BORROWER? One extension fee may be charged to the party responsible for that extension.
- **HOW DOES THE EXTENSION FEE GET PAID?** The cost of the extension(s) will be net funded from the lender compensation at the time of loan purchase.
- WHAT HAPPENS IF MY LOCK EXPIRES, AND I DID NOT REQUEST AN EXTENSION PRIOR TO THE EXPIRATION DATE? Once your lock expires, you are subject to worst case, current market or locked rate. Extension fees will still be charged.
- WHAT HAPPENS IF MY BORROWER CHANGES PROPERTIES? CAN WE USE THE SAME RESERVATION AND INTEREST RATE? No, the reservation/lock is for the borrower and attached to the property. A new property requires a new reservation/lock based on market at that time. Please email <u>reschanges@chfa.org</u> so that an administrator may override the system to allow a new lock for the borrower.
- WHAT DO I DO IF I NEED TO CANCEL A RESERVATION? Please email <u>reschanges@chfa.org</u> and state the reason for the cancellation. (contract release, borrower does not qualify for program, etc.)
- WHAT HAPPENS IF I CANCEL A RESERVATION/LOCK AND THEN NEED TO RE-RESERVE IT? If more than 30 days has passed since the loan was cancelled, you would re-reserve the loan at current market rates. If it has been less than 30 days since the loan was cancelled, you would be subject to worst case, current market or original terms.
- WHAT HAPPENS IF MY BORROWER IS ALREADY RESERVED WITH ANOTHER LENDER? Depending upon the time elapsed from original reservation, the new lender may use the existing reservation or may need a new reservation, which would be based on worst case pricing. Borrower must provide written request to change lender.
- WHO SHOULD I CONTACT WITH RESERVATION QUESTIONS, CHANGES, CANCELLATIONS? All questions concerning reservations/locks should be emailed to <u>reschages@chfa.org</u>.

# HOMEOWNERSHIP PROGRAMS **CONTACTS**

#### EXISTING RESERVATION **CHANGE REQUESTS**

Email: Reschanges@chfa.org

**POST-CLOSING & DELIVERY** Email: Postclosinginguiry@chfa.org

### CHFA UNDERWRITING & **GENERAL PROGRAM QUESTIONS**

Email: sfaminguiry@chfa.org

Phone: (860) 571-3541 Fax: (860) 571-3550

#### CHFA PROGRAM – LENDER TRAINING

Click here for: Lender Training Calendar

- or -

Email: sfamtraining@chfa.org To discuss and schedule your organizations training needs or to request off-site training at your location.

CHFA MAKES EVERY EFFORT TO ENSURE THE QUALITY, CONTENT, ACCURACY AND COMPLETENESS OF THIS INFORMATION. CONTENT MAY BE SUBJECT TO CHANGE AS A RESULT OF UPDATES AND CORRECTIONS TO THE PROGRAMS. CHFA RESERVES THE RIGHT TO REVISE AND/OR ALTER THESE GUIDELINES AT ANY TIME.

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